F. R. BIGELOW FOUNDATION

FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2022 AND 2021



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INDEPENDENT AUDITORS' REPORT

Board of Trustees F. R. Bigelow Foundation St. Paul, Minnesota

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of F. R. Bigelow Foundation, which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of F. R. Bigelow Foundation as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of F. R. Bigelow Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about F. R. Bigelow Foundation's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of F. R. Bigelow Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about F. R. Bigelow Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Minneapolis, Minnesota July 18, 2023

F. R. BIGELOW FOUNDATION STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

ASSETS	2022	2021		
Cash and Cash Equivalents Investments Notes Receivable Prepaid Tax Asset	\$ 409,674 169,307,372 1,348,266 47,518	\$ 423,019 200,997,738 585,862 19,866		
Total Assets	<u>\$ 171,112,830</u>	\$ 202,026,485		
LIABILITIES AND NET ASSETS				
LIABILITIES Accounts Payable Grants Payable Deferred Excise Tax Payable	\$ 130,243 2,037,973 212,598	\$		
Total Liabilities	2,380,814	3,851,729		
NET ASSETS WITHOUT DONOR RESTRICTIONS	168,732,016	198,174,756		
Total Liabilities and Net Assets	<u>\$ 171,112,830</u>	\$ 202,026,485		

F. R. BIGELOW FOUNDATION STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
REVENUE, GAINS AND LOSSES		
Investment Income, Net of Investment Expenses of \$720,133 in 2022 and \$791,416 in 2021	\$ 2,591,132	\$ 3,327,955
Net Unrealized and Realized Gains (Losses)	(24,424,010)	\$
Total Revenue, Gains and Losses	(21,832,878)	33,519,786
EXPENSES		
Program:		
Grants	7,410,887	8,703,247
Other Program Expenses	295,042	349,328
Total Program Expenses	7,705,929	9,052,575
Management and General:		
Administrative Expenses	137,046	98,311
Federal Excise Tax	115,914	337,959
Deferred Tax Expense	(349,027)	135,383
Total Expenses	7,609,862	9,624,228
CHANGE IN NET ASSETS	(29,442,740)	23,895,558
Net Assets Without Donor Restrictions - Beginning of Year	198,174,756	174,279,198
NET ASSETS WITHOUT DONOR RESTRICTIONS -		
END OF YEAR	\$ 168,732,016	\$ 198,174,756

F. R. BIGELOW FOUNDATION STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021	
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$ (29,442,740)	\$ 23,895,558	
Adjustments to Reconcile Change in Net Assets			
to Net Cash Used by Operating Activities:			
Net Unrealized and Realized (Gains) Losses	24,424,010	(30,191,831)	
Deferred Tax Expense (Benefit)	(349,027)	135,383	
(Increase) Decrease in:			
Prepaid Tax Asset	(27,652)	12,959	
Increase (Decrease) in:			
Accounts Payable	(18,838)	(40,348)	
Grants Payable	(1,103,050)	1,451,942	
Net Cash Used by Operating Activities	(6,517,297)	(4,736,337)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from Sale of Investments	28,001,612	28,975,748	
Purchase of Investments	(21,585,256)	(24,349,694)	
Other Investment Activity	87,596	14,138	
Net Cash Provided by Investing Activities	6,503,952	4,640,192	
NET DECREASE IN CASH AND CASH EQUIVALENTS	(13,345)	(96,145)	
Cash and Cash Equivalents - Beginning of Year	423,019	519,164	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 409,674	\$ 423,019	
SUPPLEMENTAL INFORMATION Cash Paid for Taxes	\$ 143,566	\$ 325,000	

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

F. R. Bigelow Foundation (the Foundation) is a private foundation that seeks to enhance the quality of life for all in the greater Saint Paul area, fostering a vibrant East Metro region. The Foundation will partner, collaborate and invest in opportunities that seek to achieve racially and economically equitable outcomes in the areas of arts & culture, community & economic development, education & youth development, health, housing, and human services.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

<u>Use of Estimates</u>

The preparation of financial statements in conformity with GAAP requires the Foundation to make estimates and assumptions that affect the amounts reported on the financial statements. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include currency on hand, demand deposits with banks or other financial institutions, and short-term investments with maturities of 90 days or less from the date of purchase that have not otherwise been classified as long-term assets due to a designation for long-term purposes. The Foundation's cash investments are placed with high-quality financial institutions and may exceed federal depository insurance limits.

Investments

The Foundation is invested in a private investment partnership, which is organized to provide its members a means to obtain unified professional management for their investments.

The Foundation also may invest in domestic equities, international equities, private equity, fixed income, and hedge funds strategies. Domestic equities consist of common stock and mutual funds. International equities consist of common stock, mutual funds, and collective funds. Fixed income consists of U.S. Treasury, U.S. Agency, residential mortgage-backed securities, commercial mortgage-backed securities, asset-backed securities, collateralized debt securities, and corporate bonds. Private equity investments consist of venture capital, buy-outs, and special situations. Hedge funds are invested in multi-strategy fund of funds.

Marketable securities are reported at fair value based upon quoted market prices or, when quotes are not available, are valued on the basis of comparable financial instruments.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued)

Limited marketability investments, which principally include collective funds, hedge fund of funds, private capital, natural resources, and real assets, are valued at the quoted market price for securities for which market quotations are readily available or an estimate of value (fair value) as determined in good faith by the general partner. Because these investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investments existed.

In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the investment balances and the amounts reported in the statements of financial position.

Notes Receivable

In October 2020, the Foundation entered into a seven-year promissory note receivable with a principal amount of \$600,000 to be used for working capital purposes related to the construction of affordable housing. The note matures on October 27, 2027 and has an annual interest rate of 5.50% through year five, and 7.0% for years six and seven. For the first year, payments were interest-only. The note is secured by a guaranty from a third party.

In October 2022 the Foundation entered into an additional seven-year promissory note receivable with a principal amount of \$850,000 to be used for working capital purposes related to the renovation of museum space. The note was scheduled to mature on September 30th, 2029, with an interest rate of 5.0% through year five, and 7.0% for years six and seven. The first-year payments are interest only. The note was repaid in full in April 2023.

In the event that the note receivable is determined to be uncollectible, the Foundation may record the uncollectible amount as an allowance. No allowance was recorded as of December 31, 2022 and 2021. Anticipated principal payments on the note receivable as of December 31, 2022 are as follows:

Year Ending December 31,	Amount		
2023	\$	942,538	
2024-2027		405,728	
Thereafter		-	
Total	\$	1,348,266	

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Grants</u>

Grants are recorded as an expense when approved by the Foundation's board of trustees unless conditions imposed on the grantee have not yet been fulfilled. Such conditional grants are recorded when conditions have been substantially met.

Net Asset Classification

Net assets and revenues, gains, and losses are classified based on donor-imposed restrictions. Amounts for each two classes of net assets — with donor restrictions and without donor restrictions, if applicable, are displayed in the financial statements. In 2022 and 2021, the Foundation had no net assets with donor restrictions.

Functional Allocation of Expenses

The costs of providing program and supporting services have been summarized on a functional basis in the statements of functional expense. Grants and expenses associated with the Foundation's direct charitable activities are considered to be program expenses, while all other expenses of the Foundation are considered to be management and general expenses. All expenses are based on time records and the best estimates of management.

Investment and Spending Policies

The Foundation is subject to the distribution requirements of the Internal Revenue Code. Accordingly, within one year after the end of each fiscal year, the Foundation must distribute 5% of the average market value of its assets.

The Foundation has adopted investment policies that seek to maintain the purchasing power of the assets. Actual returns in any given year may vary from this amount.

To achieve its investment objectives over long periods of time, the Foundation has adopted an investment strategy that invests in domestic equities, international equities, private capital, fixed income, hedge funds, and real assets. The majority of assets are invested in equity or equity like securities. Fixed income, hedge funds, and real estate are used to lower short-term volatility. Diversification by asset class, investment style, investment manager, number of investments, time, etc. is employed to avoid undue risk concentration and enhance total return. The primary performance objective is to achieve an annualized total rate of return, net of investment fees, that is equal to or greater than 5% plus inflation.

Derivative Financial Instruments

The investment partnership's investment strategy incorporates certain financial instruments, which involve, to varying degrees, elements of market risk and credit risk. These financial instruments may include equity, fixed income, and foreign currency futures and contracts. The investment partnership uses derivatives to obtain domestic and international equity and Treasury bond exposure for selected portfolio balances. The investment partnership has not designated any of its derivative financial instruments as hedging instruments.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

The standard on fair value measurements defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements. The Foundation accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement. The Foundation accounts for certain assets and liabilities under various accounting literature. The Foundation also accounts for certain assets at fair value under applicable industry guidance.

In accordance with the standard on fair value measurements, the Foundation has categorized its financial instruments based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value of the instrument.

Financial assets recorded on the statements of financial position are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Financial assets and liabilities are valued using inputs that are unadjusted quoted prices in active markets accessible at the measurement date of identical financial assets and liabilities. The inputs include those traded on an active exchange, such as the New York Stock Exchange.

Level 2 – Financial assets and liabilities are valued based on quoted prices for similar assets, or inputs that are observable, either directly or indirectly, for substantially the full term through corroboration with observable market data.

Level 3 – Financial assets and liabilities are valued using pricing inputs which are unobservable for the asset, inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset.

Tax-Exempt Status

The Foundation has tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and Minnesota Statute. It has been classified as an organization that is a private foundation under the Internal Revenue Code. The Foundation files as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the Internal Revenue Service.

The Foundation follows accounting standards for uncertain tax positions. No liability has been recognized by the Foundation under this standard.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Subsequent Events

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through July 18, 2023, the date the financial statements were available to be issued. Other than disclosed in Note 1 above, there were no subsequent events requiring recognition or disclosure in the financial statements.

NOTE 2 INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Foundation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Foundation values all other assets and liabilities, refer to Note 1 – Summary of Significant Accounting Policies.

All investments are measured at fair value on a recurring basis. Investments classified by major type along with the input level used to measured fair value are as follows:

			20	22			
	Level 1		Level 2		Level 3		Total
U.S. Common Stock and							
Equity Mutual Funds	\$ 6,234,543	\$	-	\$	-	\$	6,234,543
Non-U.S. Common Stock, Equity							
Mutual and Collective Funds	2,954,888		-		-		2,954,888
Fixed Income Mutual Funds	4,747,541		-		-		4,747,541
Preferred Stock	-		-		500,000		500,000
Investment in Partnership	 -	-	-		150,203,451		150,203,451
Total	\$ 13,936,972	\$	-	\$	150,703,451	\$	164,640,423
Cash Equivalents							365,483
NAV Funds							4,301,466
Total with NAV Funds						\$	169,307,372
						_	107,007,07 2
			202	21			
	 Level 1		202 Level 2	21	Level 3		Total
U.S. Common Stock and	 Level 1		-	21	Level 3		Total
U.S. Common Stock and Equity Mutual Funds	\$ Level 1 9,372,950	\$	-	21 \$	Level 3	\$	Total 9,372,950
Equity Mutual Funds Non-U.S. Common Stock, Equity	\$	\$	-		Level 3	\$	
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds	\$ 9,372,950 3,949,847	\$	-		Level 3 -	\$	9,372,950 3,949,847
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds Fixed Income Mutual Funds	\$ 9,372,950	\$	-		-	\$	9,372,950 3,949,847 6,681,479
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds	\$ 9,372,950 3,949,847		-		Level 3 - - 177,992,782	\$	9,372,950 3,949,847
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds Fixed Income Mutual Funds	\$ 9,372,950 3,949,847	\$	-		-	\$	9,372,950 3,949,847 6,681,479
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds Fixed Income Mutual Funds Investment in Partnership Total	\$ 9,372,950 3,949,847 6,681,479 -		-		- - 177,992,782	\$	9,372,950 3,949,847 6,681,479 177,992,782 197,997,058
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds Fixed Income Mutual Funds Investment in Partnership Total Cash Equivalents	\$ 9,372,950 3,949,847 6,681,479 -		-		- - 177,992,782	\$	9,372,950 3,949,847 6,681,479 <u>177,992,782</u> 197,997,058 186,757
Equity Mutual Funds Non-U.S. Common Stock, Equity Mutual and Collective Funds Fixed Income Mutual Funds Investment in Partnership Total	\$ 9,372,950 3,949,847 6,681,479 -		-		- - 177,992,782	\$	9,372,950 3,949,847 6,681,479 177,992,782 197,997,058

NOTE 2 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Purchases, sales, transfer in and transfers out of Level 3 investments consist of the following for the years ended December 31:

	2022			2021
Purchases (Reinvestment of Investment Income)	\$	3,180,961	\$	3,395,742
Sales of Investments		(9,180,000)		(8,410,000)

The following is a summarization of the Level 3 significant unobservable inputs:

Quant	itative Informatio	n About Level 3 Fair V	alue Measurements		
]	Fair Value at	Principal		
	Ι	December 31,	Valuation	Unobservable	
Type of Assets		2022	Technique	Inputs	
Investment in Partnership	\$	150,203,451	FMV of Assets	Value of Underlying	
				Assets	
Preferred Stock	\$	500,000	FMV of Assets	Value of Underlying	
				Assets	
		Fair Value at	Principal		
	Ι	December 31, Valuation		Unobservable	
Type of Assets		2021	Technique	Inputs	
Investment in Partnership	\$	177,992,782	FMV of Assets	Value of Underlying	
				Assets	

The following table presents Fair Value Measurements of Investments in Certain Entities That Calculate Net Asset Value (NAV) per Share (or its Equivalent) as of December 31:

						Redemption		
	 Net Asset Value			I	Unfunded	Frequency (If	Redemption	
	 2022		2021	Со	mmitments	Current Eligible)	Notice Period	
Private Equity	\$ 4,301,466	\$	2,813,923	\$	2,959,907	N/A	N/A	

Private Equity includes investments in venture capital, buyouts, distressed securities, mezzanine, and special situations funds and direct investments in securities of companies. The unobservable inputs used to determine the fair value of the private capital and direct investments has been estimated based on the capital account balances reported by underlying partnerships subject to the private capital management review and judgment.

NOTE 3 LIQUIDITY

The Foundation's assets available within one year of the financial position date for general expenditure are as follows:

	 2022	 2021
Cash and Cash Equivalents	\$ 409,674	\$ 423,019
Investments - Cash Equivalents	365,483	186,757
Investments - Common Stock and Mutual Funds	 13,936,972	20,004,276
Total	\$ 14,712,129	\$ 20,614,052

As described in Note 1, the Foundation is subject to a 5% annual spending rate. The estimated amount of required distribution in 2023 is \$8,791,304. The terms of the Foundation's investment in the private investment partnership allow for partial withdrawal of \$10M or less from the partnership within 10 days after the end of the month in which the partnership receives a request for withdrawal. Cash is requested from the partnership on a monthly basis throughout the year in anticipation of pending grant commitments and other operating expenditures.

NOTE 4 FUNCTIONAL EXPENSES

The costs of providing programs and services have been summarized on a functional basis. Accordingly, certain costs have been allocated between program and the supporting administrative services benefited. All costs are allocated based on time records and the best estimates of management.

The tables below present the Foundation's expenses by both their nature and function as of December 31:

	2022						
		Management					
		Program	an	d General	Total		
Grants	\$	7,410,887	\$	-	\$	7,410,887	
Staff Costs		295,042		90,336		385,378	
Federal Excise Tax		-		115,914		115,914	
Deferred Tax Expense (Benefit)		-		(349,027)		(349,027)	
Other Direct Expenses		-		46,710		46,710	
Grand Total	\$	7,705,929	\$	(96,067)	\$	7,609,862	

NOTE 4 FUNCTIONAL EXPENSES (CONTINUED)

	2021						
	Management						
	Program		an	d General		Total	
Grants	\$	8,703,247	\$	-	\$	8,703,247	
Staff Costs		349,328		51,601		400,929	
Federal Excise Tax		-		337,959		337,959	
Deferred Tax Expense		-		135,383		135,383	
Other Direct Expenses		-		46,710		46,710	
Grand Total	\$	9,052,575	\$	571,653	\$	9,624,228	

NOTE 5 GRANTS PAYABLE

Unconditional grants approved but unpaid at year-end are reported as grants payable on the statements of financial position. Grants to be paid in more than one year are discounted using rates ranging between 3.25% and 7.75%. Unconditional grants payable at December 31, 2022 and 2021 are due as follows:

	 2022		2021	
Less Than One Year	\$ 1,477,818	\$	2,580,868	
One Year to Five Years	 600,000		600,000	
Subtotal	 2,077,818		3,180,868	
Less: Present Value Discount	 (39,845)		(39,845)	
Total	\$ 2,037,973	\$	3,141,023	

At December 31, 2022 and 2021, the Foundation had not approved any grants which are subject to conditions and, therefore, are not reflected in the financial statements.

During the year, grants have been approved and disbursed to organizations in which some of the board of trustees may be involved through board or other advisory relationships. It is in the Foundation's policy to have each trustee disclose the conflict of interests. These trustees are prohibited from voting on grants to these organizations in those instances.

NOTE 6 FEDERAL EXCISE TAXES AND DISTRIBUTION REQUIREMENTS

The Foundation is subject to a 1.39% excise tax on its taxable investment income, which principally includes income from investments plus net realized capital gains (net capital losses for a year, however, are not deductible and cannot be carried back or forward). Deferred federal excise taxes are based on a 1.39% tax rate that arise from unrealized appreciation in the market value of investments. This is reflected on the statement of financial position as the Deferred Excise Tax Payable.



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